



2018 Real Estate Development Seminars

Free workshops brought to you by IR Architects: Ignacio Rodriguez (BArch '07) & Lauren Rodriguez (BBA '08)

9/15 *The Architect's Role*

Ignacio & Lauren Rodriguez

IR Architects

10/13 *Development as Design*

Liz Falletta

Falletta Development

9/22 *Finding Your Market*

Santiago Arana

The Agency

10/27 *Forming a Project Direction*

Ron Gonen

Real Estate Luxury Homes

9/29 *Working with an Expediter*

Jason Somers

Crest Real Estate

11/10 *Structuring the Deal*

Bruce Schindler

Business Entrepreneur



Leverage your Architectural Knowledge

Six Saturday afternoon workshops will be presented by leading consultants specializing in the Southern California real estate market. The series will be held at Woodbury School of Architecture from 10am-12pm unless otherwise noted. Topics will cover real estate development and how to leverage an architecture degree in the context of real estate. Workshops are free and open to students, alumni, and professionals.