

C.V. for JOHN E. KARAYAN, JD PhD
<http://faculty.woodbury.edu/karayanj>

SELECTED EXPERIENCE

Professor, Woodbury University (2007-present) [For more details, see “Woodbury Activities” at end]

Chair, Dept. of Accounting (2007-2011)

Right-sized, right-sourced, and upgraded accounting program to *Accounting Education Change Commission* recommendations and AACSB standards, as well as doubling number of majors, increasing Program’s financial contribution to University, and enhancing graduation rates

Professor Emeritus, California State Polytechnic University, Pomona (1991-2007)

Earned a number of teaching, publication, and service awards

Interim Director of Planned Giving (2006)

Faculty Fellow, Office of Research & Sponsored Programs (1998-99)

Associate Chair, Department of Accounting [1,000 + majors] (1996-98, 1992-93)

6 Outstanding Faculty Awards while teaching at Cal Poly Pomona

Consistently high student evaluations throughout years of University teaching

Developed and taught several On-Line Courses

6 Golden Leaves Awards for books published while teaching at Cal Poly Pomona

Best Paper Award, *Accounting Information Systems Educators Conference 2000*

ANBAR 1997 Citation of Excellence for article published in *Applied Financial Economics*

Principal Co-Investigator, \$25,000 Coleman Foundation *Entrepreneurship Education Grant*

Distinguished Speaker Award, Florida Atlantic University Executive Program (2004)

Outstanding Service Award, American Accounting Association Western Region (1999)

Distinguished Academic Senator (1995-98)

Visiting Full Professor, University of California, Riverside (2001-2002)

Visiting Professor, Claremont McKenna College (1996)

Associate Professor, California State University, Los Angeles (1986-91)

Awarded California Lottery Fund Grant to Build Professional Tax Research Workstation

Earned California State University System Meritorious Performance & Professional Promise Awards

Visiting Assistant Professor, University of Southern California (1984-86)

HIGHER EDUCATION

PhD Management (1994), **MA Management** (1993), **MBA** (1986) Claremont Graduate School
4.0 GPA; earned highest scores ever (to that date) on PHD Qualifying Exams

Doctor of Jurisprudence (1977) University of Southern California Law School
Top 20% of Class (top 10% last 2 years); Archibald Mayo Award

BA Mathematics (1972) University of California at San Diego
National Merit Scholar Finalist; Oney Nicely Award; graduated in 3 years

SELECTED PROFESSIONAL EXPERIENCE

Director of Taxes, Informatics General Corporation [now Sterling Software] (1982-84)

A NYSE-listed multinational, IGC was the world's 2nd largest independent software company

Responsible for over \$30,000,000+ annually for taxes in over 100 jurisdictions

Reduced the firm's effective income tax rate to 46% from 49%

Computerized linked spreadsheets for the firm's worldwide provision for income taxes

Pioneered tax-exempt Voluntary Employee Benefits Association to enhance firm's Income from

Operations at the Divisional Level by funding employee benefits with tax free investment earnings

Assistant Tax Counsel, The [Ralph M.] Parsons Corporation (1980-82)

Used own Apple II + microcomputer to solve in real time simultaneous international tax equations to optimize bidding in major contract negotiations

Supervising Tax Specialist, Coopers & Lybrand (now PricewaterhouseCoopers) (1977-80)

Advised prominent organizations on Federal, State & Local, and International tax issues

SELECTED PROFESSIONAL ACTIVITIES

Member, Board of Directors, Delta Scientific Corporation (world's foremost manufacturer of anti-terrorist vehicle barricades, featured on the History Channel's 2003 "Terror Tech" Series, in Tom Peters' "Thriving on Chaos" Series on PBS, Peter Drucker's "Innovation on the West Coast" video series, articles in *The Christian Science Monitor*, *The New York Times*, *The Los Angeles Times*, and reports in The NBC Evening News and others) See <http://www.deltascientific.com>

Martindale-Hubble Attorney Peer Review Rating: BV. [A BV rating indicates a "very high" Attorney peer-reviewed rating for both the quality of legal work and ethical standards. Since 1887, Martindale-Hubble has overseen blind peer-reviewed ratings of attorneys in the U. S. and Canada.]

Member, California State Board of Equalization Advisory Council (2011-

Expert Witness, Financial Accounting and Tax issues in complex Federal business litigation

Member (inactive) of the Bar: United States Supreme Court (admitted 1983)

United States Court of Federal Claims (admitted 1981)

United States Court of Appeals, Ninth Circuit (admitted 1979)

United States Tax Court (admitted 1978)

United States District Court, Central District California (admitted 1978)

California Supreme Court (admitted 1977)

Member, State of California Franchise Tax Board Commissioner's Advisory Board (2000 –

Member, Armenian Bar Association (2009-

Former Vice President (Grants & Curricula), Board of Directors, Junior Achievement Armenia (utilized \$1,000,000 + grants to develop and manage civics and market economics education in over 1,300 public schools in the former Soviet Socialist Republic)

Former Member, California State Bar Joint Advisory Committee on Continuing Education of the Bar

Consultant, California Continuing Education of the Bar, *Tax/Business Law Treatises:*

Exempt Organizations 3rd Edition (1998)

Drafting Irrevocable Living Trusts, 3rd Edition (1998)

Capitalizing & Protecting New Businesses (1997)

Selecting and Forming Business Entities (1996)

Forming and Operating California LLCs (1995)

Former Member, State of California Taxation Law Advisory Commission

SELECTED HONORS & AWARDS

Golden Leaves Award (2006) *Strategic Business Tax Planning* (Wiley, New York: 2006)

Golden Leaves Award (2005) for *State & Local Tax Planning* (J. Ross & Sons: 2003)

Golden Leaves Award (2004) for *Wealth Forever: The Analytics of Stock Markets* (World Scientific: 2003)

Golden Leaves Award (2003) for *Strategic Corporate Tax Planning* (Wiley, New York, 2002)

Best Paper Award, AIS *Educators Conference 2000* (August 2000) "Reaching AIS Students with Diverse Cognitive Styles: A Flowcharting Project as an Example"

ANBAR 1997 Citation of Excellence for "The Impact of the Revenue Act of 1987 on Master Limited Partnerships", *Applied Financial Economics*, Vol. 6 (1996) pp. 233-42 [Co-author]

College of Business Administration 1996/97 [Accounting] Professor of the Year Award [awarded by United Business Students Senate]

Department of Accounting Outstanding Faculty Award (Spring 1996)

Department of Accounting Outstanding Faculty Award (Spring 1995)

College of Business Administration 1994-95 [Accounting] Faculty of the Year Award

Principal Co-Investigator, Coleman Foundation *Entrepreneurship Education Grant*

American Airlines International Business Grant (1995)

Canadian Studies Faculty Enrichment Award (1990)

CSU Meritorious Performance & Professional Promise Award (1988)

CSU Meritorious Performance and Professional Promise Award (1987)

American Bar Ass'n/U.K. Law Society International Legal Exchange Scholar (1984)

SELECTED BOOKS & TREATISE CHAPTERS

“Fundamental Limits on State and Local Taxes: U. S. Constitutional Law” in *State and Local Taxation* (Lexis/Nexis Matthew Bender: 2009)

“Fundamental Limits on State and Local Taxes: State Constitutional Law” in *State and Local Taxation* (Lexis/Nexis Matthew Bender: 2009)

Karayan & Swenson, *Strategic Business Tax Planning* (Wiley, New York: 2006)

Khoury, *et al.*, *Wealth Forever: The Analytics of Stock Markets* (World Scientific, Singapore: 2003)

Swenson, *et al.*, *State & Local Tax Planning* (J. Ross & Sons, Florida: 2003)

SELECTED ARTICLES & CONFERENCE PROCEEDINGS

“New (Old) Directions for US Accounting Education”, *Chartered Accountants Journal* (October 2012) Vol. 91 No. 10, pp. 58-60 [Co-author]

“Limiting the Market for Excuses in the US and Aotearoa”, *Chartered Accountants Journal* (August 2012) Vol. 91 No. 8, pp. 52-55 [Co-author]

“Tax Burdens Across the U. S.”, *Chartered Accountants Journal* (February 2012) Vol. 91 No. 2, pp. 60-63 [Co-author]

“Visual Images in Finnish Corporate Annual Reports”, *2011 Critical Perspectives in Accounting Conference Proceedings, Session 8.02, pp. 1-26* (July 2011) available at https://elsevier.conference-services.net/resources/247/2182/pdf/CPAC2011_0144_paper.pdf [Co-Author]

“Contingent Liabilities after the BP Oil Spill”, *Chartered Accountants Journal* (June 2011) Vol. 90 No. 6, pp. 56-58 [Co-author]

“From Enron to Feltex: Key Differences and Similarities in Corporate Governance in [the] USA and Aotearoa”, *Chartered Accountants Journal* (December 2010) Vol. 89, No. 11, pp. 62-65 [Co-author]

“Feltex and Enron Bankruptcies: [the] Empty Head[, Pure Heart Defense] at Work ”, *The New Zealand Law Journal* (December 2010), pp. 406-07 [Co-author]

“Using a Different Framework to Teach Business Ethics On-Line”, *Proceedings of the CSU 2nd Annual Business Conference on Online Teaching & Learning* (November 2009) [Co-author] available at <http://conference.csuprojects.org/uploads/BR/pD/BRpDmEsoIK5g4Oq3VYGzqA/Proceedings-Book.2009.pdf>

“Privacy in the USA”, *Chartered Accountants Journal* (October 2009) Vol. 88, Issue 9 pp. 68-70 [Co-author]

“Less Tax, More Spend”, *Chartered Accountants Journal* (April 2009) Vol. 88, Issue 4 pp. 47-48 [Co-author]

- “Can You [Really] Attack State and Local Taxes under the State's Constitution?”, American Institute of CPAs *Corporate Taxation Insider* (November 29, 2007) available at www.cpa2biz.com
- “Can Tax Accrual Work Papers Ever be Privileged?”, American Institute of CPAs *Corporate Taxation Insider* (October 25, 2007) available at www.cpa2biz.com
- “To Allocate or Apportion? That is the Question”, American Institute of CPAs *Corporate Taxation Insider* (September 27, 2007) available at www.cpa2biz.com
- “Voluntary Employees’ Beneficiary Associations: A Forgotten Tool in the Corporate Tax Planner’s Belt”, American Institute of CPAs *Corporate Taxation Insider* (August 30, 2007) available at www.cpa2biz.com
- “Can a State Tax the Income of Businesses Having No Physical Presence There?”, American Institute of CPAs *Corporate Taxation Insider* (July 31, 2007) available at www.cpa2biz.com; reprinted as lead article, American Institute of CPAs *Tax Insider* (October 11, 2007)
- “Alternatives to MACRS and the Income Forecast Method of Depreciation”, American Institute of CPAs *Tax Insider* (June 14, 2007) available at www.cpa2biz.com
- “Leading People and Communities through Change: The Case for Unlearning”, *The Journal of Interdisciplinary Studies* Vol. 18, pp. 121-129 (Fall 2005) [Co-Author]
- "U.S. Microcomputer Product Imports into China and its Accession to the World Trade Organization", *Global Trends*, pp. 50-54 (May 2005) [Co-Author]
- “Accounting Education Change Assessment Over Ten Years”, *Proceedings of the American Accounting Association’s Annual Southeast Regional Conference* [Abstract], p. 33 (April 2005) [Co-Author]
- “Assessing Changes in an Introductory Core Course: A Longitudinal Study”, *The Journal of Interdisciplinary Studies* Vol. 17, pp. 37-44 (Fall 2004) [Co-Author]
- “10 Years After: Assessing Accounting Education Change”, *Proceedings of the American Accounting Association’s 39th Annual Western Regional Meeting*, # 16, pp. 1-13 CD-ROM (April 2004) [Co-author]
- “Implementing the Model Tax Curriculum with the Strategic Tax Planning Perspective”, *Proceedings of the Symposium on Collegiate Schools of Business Teaching*, Vol. 9, pp. 27-43 (April 2004)
- “Following European Leaders: A Longitudinal Study of Assessment of an American Program of Accounting Education Change” *Proceedings of the 26th Annual European Accounting Association Annual Congress* [Abstract], p. 113 (March 2004) [Co-Author]
- “Culture and Cognitive Styles: Implications for Assessment in Higher Education”, *Proceedings of the 10th Annual CSU Symposium on Teaching & Learning* [Abstract] p. 18 (March 2004) [Co-Author]
- “Changes in Work Organization: a Comparison of North America, Latin America, and Australia”, *The Journal of Interdisciplinary Studies* Vol. 16, pp. 129-137 (Fall 2003) [Co-Author]

- “A Model for Management Accounting Education”, *Proceedings of the Institute of Management Accountants 84th Annual Conference* Vol. 7, pp. 1-11 (June 2003) [Co-Author]
- “Better Teaching through Learning Styles Awareness: A Tax Example”, *Proceedings of the Symposium on Collegiate Schools of Business Teaching* Vol. 9, pp. 26-43 (April 2003) [Co-Author]
- “Gender, Listening, & Learning: Enhancing Educational Environments Through Cognitive Styles Awareness”, *Proceedings of the 14th Annual Lilly West Conference on College and University Teaching* [Abstract] p. 12 (March 2003) [Co-Author]
- “Community of Practice: Fostering Learning in the Product Innovation Process”, *The Journal of Interdisciplinary Studies* Vol. 15, pp. 57-66 (Fall 2002) [Co-Author]
- “The Effect of China’s WTO Accession on Trends in U.S. Microcomputer Product Exports to China”, *Proceedings of the Asian Pacific Conference on International Accounting Issues* Paper # 14190 (November 2002) [Co-Author]
- “Enhancing Introductory Accounting through Cognitive Style Awareness”, *Proceedings of the American Accounting Association Annual Meeting* [Abstract] p. 104 (August 2002) [Co-author]
- “Are Two Heads Really Better Than One? Evidence from the Accounting Information Systems Class and Students’ Cognitive Styles”, *Proceedings of the AIS Educators Conference 2002* [Abstract] published at <http://www.ais-educ.com> (August 2002) [Co-author]
- “Cognitive Modeling: Implications for Introductory Accounting Course Design”, *Proceedings of the European Accounting Behavioral Research Conference # 121* (2002) [Co-author]
- “Empirical Foundations for Accounting Education Change” *Proceedings of the European Accounting Association* [Abstract] p. 85, 115 (April, 2002) [Co-author]
- “Continuous Improvement Tools and Support Mechanisms in Australian Manufacturing”, *The Journal of Interdisciplinary Studies*, Vol. 14 pp. 189-198 (Fall 2001) [Co-author]
- "Students’ Cognitive Styles and Success in AIS Classes", *Proceedings of the AIS Educators Conference 2001* [Abstract] published at <http://www.ais-educ.com> (August 2001) [Co-author]
- “An Empirical Investigation of the Relationship between Gender and Problem Solving Styles”, *Proceedings of the American Accounting Association's 36th Annual Western Regional Conference* pp. 6-15 (May 2001) [Co-author]
- “International Tax Planning and Transfer Pricing”, *Proceedings of the American Accounting Association's 36th Annual Western Regional Conference* pp. 28-37 (May 2001)
- “Auditors' Use of Base Rate Evidence: Insights from Cognitive Styles Models”, *Proceedings of the American Accounting Association's 36th Annual Western Regional Conference* pp. 16-23 (May 2001) [Co-author]

- “An Empirical Investigation of Diversity of Introductory Accounting Students Learning Styles”, *Proceedings of the Western Decision Sciences Institute 30th Annual Meeting* pp. 339-342 (April 2001) [Co-author]
- “Enhancing Accounting Education through Cognitive Styles Awareness”, *Proceedings of the Western Decision Sciences Institute 30th Annual Meeting* (April 2001) pp. 52-54 [Co-author]
- “Reaching Tax Students with Diverse Cognitive Styles”, *Proceedings of the Symposium on Collegiate Schools of Business Teaching Part IX*, pp. 1-15 (March 2001) [Co-author]
- “Applying the Balanced Scorecard to Accounting Education Issues”, *Proceedings of the International Applied Business Research Conference* (March 2001) [Co-author]
- “AIS Students Problem Solving Styles: An Empirical Analysis”, *Proceedings of the International Business Education and Technology Conference* (March 2001) [Co-author]
- "Reaching AIS Students with Diverse Cognitive Styles", *The Review of Accounting Information Systems*, Vol. 4 No. 4, pp. 69-76 (Fall 2000) [Co-author]
- “Toward Global Generally Accepted Accounting Principles”, *The Journal of Interdisciplinary Studies*, Vol. 13 (Fall 2000) pp. 117-126 [Co-author]
- “The Diversity of Introductory Accounting Students Learning Styles: Implications for General Education”, *30th Annual Conference of the International Society for Exploring Teaching Alternatives* (October 2000) pp. 91-92 [Co-author]
- "Reaching AIS Students with Diverse Cognitive Styles: A Flowcharting Project as an Example", *Proceedings of the AIS Educators Conference 2000* (August 2000) [Co-author] pp. 283-294
* **Best Paper Award**
- “Is the IRS Delitigating Its Attacks on Transfer Pricing Schemes? *IRC Sec. 7701(l)* and Back-to-Back Loans”, *Proceedings of the American Accounting Association's 35th Annual Western Regional Conference* (May 2000) pp. 4-11
- “Diversity of Cognitive Styles: Implications for Teaching Accounting Information Systems”, *Proceedings of the American Accounting Association's 35th Annual Western Regional Conference* (May 2000) pp. 14-122 [Co-author]
- “Cognitive Styles, Ethical Values, and International Accounting Education”, *Proceedings of the American Accounting Association's 35th Annual Western Regional Conference* (May 2000) [Abstract] p. 108 [Co-author]
- “Diversity of Problem Solving Styles: A Preliminary Examination of Introductory Financial Accounting Students”, *Proceedings of the Western Decision Sciences Institute 29th Annual Meeting* (April 2000) pp. 154-56 [Co-author]
- “Experimental Economics and Empirical Testing of Discretionary Disclosure Theory”, *Proceedings of the European Accounting Association's 23rd Annual Congress* (March 2000) [Abstract], p. 94 [Co-author]

- “Values and Cognitive Styles: Implications for International Accounting Education”, *Proceedings of the European Accounting Association's 23rd Annual Congress* (March 2000) [Abstract], p. 40 [Co- author]
- “Enhancing Teaching for Diverse Learners in Higher Education”, *Proceedings of the Symposium on Collegiate Schools of Business Teaching* (March 2000) Part VI, pp. 57-65.
- “Sweden Adopts German Model for Regulation of Insider Trading: Consequences for American Traders”, *The Journal of Interdisciplinary Studies*, Vol. 12 (Fall 1999) pp. 200-210 [Co-author]
- “Conceptualizing Structural Differences between Western and Chinese Businesses”, *Proceedings of the American Accounting Association's Annual Meeting* (August 1999) [Abstract] p. 86 [Co-author]
- “Western Businesses and Foreign Joint Ventures in China: Differing Concepts of the Firm”, *Proceedings of the European Accounting Association's 22nd Annual Congress* (May 1999) [Abstract] p. 249 [Co-author]
- “The Impact of Cultural Diversity on International Accounting Education”, *Proceedings of the European Accounting Association's 22nd Annual Congress* (May 1999) [Abstract] p.89 [Co-author]
- “On The Economic Impact of a Tax Law Change”, *Proceedings of the European Accounting Association's 22nd Annual Congress* (May 1999) [Abstract] p. 380 [Co-author]
- “Western Businesses and Foreign Joint Ventures in China: Differing Concepts of the Firm”, *Proceedings of the American Accounting Association's 34th Annual Western Regional Conference* (April 1999) pp. 80-87 [Co-author]
- “Single Entry, Third Party Initiated Accounting: A Conceptual Exploration”, *Proceedings of the American Accounting Association's 34th Annual Western Regional Conference* (April 1999) [Abstract] p. 132 [Co-author]
- “Performance Measures: The Link with Organizational Strategy”, *The Journal of Interdisciplinary Studies*, Vol. 11 (Fall 1998) pp. 175-184 [Co-author]
- “Having Your Cake and Eating It Too: Avoiding the S Corporation Single Class of Stock Rules While Granting Stock-like Incentive Compensation”, *The Journal of Interdisciplinary Studies*, Vol. 10 (Fall 1997) pp. 155-61 [Co-author]
- “Choosing Legal Entities for New Ventures: an Update on LLCs”, *Proceedings of the Western Decision Sciences Institute 26th Annual Meeting* (Spring 1997) pp. 102-104 [Co-author]
- “International Tax Planning and Transfer Pricing”, *Journal of the Institute of Regional and International Studies*, Vol. 5 (Spring 1997) pp. 21-23
- “The Effects of the IRS' Final Conduit Regulations on International Financial Tax Reduction Strategies”, *Proceedings of the Academy of Accounting and Financial Studies Conference* (Winter 1997), pp. 82-86 [Co-author]

- "The Impact of the Revenue Act of 1987 on Master Limited Partnerships", *Applied Financial Economics*, Vol. 6 No. 3 (1996) pp. 233-42 [Co-author]
***Awarded ANBAR 1997 Citation of Excellence**
- "Choice of Entity in the Era of Limited Liability Companies", *Journal of the Academy of Business Administration*, Vol. 2, No. 2 (Fall 1996) pp. 51-64 [Co-author]
- "A Note on Methodological Parallels between Accounting and Economics", *The Journal of Interdisciplinary Studies*, Vol. 9 (Fall 1996) pp. 152-62 [Co-author]
- "Should a Firm Operate as an LLC?", *Business Forum* Vol. 1, No. 3 (Summer/Fall 1996) pp. 16-21 [Co-author]
- "Avoiding International Transfer Pricing Controversies with the IRS through Advance Pricing Agreements", *Proceedings of the American Accounting Association 31st Annual Western Regional Meeting* (Spring 1996) pp. 14-21 [Co-author]
- "East Asia Markets for U.S. Direct Investment: Still Promising After All These Years", *The Journal of the Institute of Regional and International Studies* Vol. 3 (Winter 1996) pp. 22-24 [Co-author]
- "All That Glitters: Choice of Entity in the Era of Limited Liability Companies", *Global Business Trends* (1996) pp. 9-16 [Co-author]
- "The U.S. Capital Market's Reaction to a Tax Law Change", *International Business Practices Contemporary Readings* (1996 Edition) pp. 50-57 [Co-author]
- "The Advancement of Women in the Labor Force: Gender and Attitude towards Job Motivation Among American CPAs", *The Journal of Interdisciplinary Studies*, Vol. 8 (Fall 1995) pp. 191-98 [Co-author]
- "Armenia in Economic & Social Transition", *Journal of the Institute of Regional and International Studies*, Vol. 2 (Fall 1995) pp. 14-15
- "Whole-Brain Thinking as a Model for Understanding Framing Effects in Auditors' Use of Base Rate Evidence", *Proceedings of the Association of Management's 13th Annual Meeting* Vol. 13 No. 1 (August 1995) pp. 54-59 [Co-author]
- "Avoiding the S Corporation Single Class of Stock Rules", *International Business Practices Contemporary Readings* (1995 Edition) pp. 40-47 [Co-author]
- "The Mad, Mad, Mad, Mad World of U.S. Tax Accounting: State Tax Accruals", *The Journal of Interdisciplinary Studies*, Vol. 7 (Fall 1994) pp. 189-196 [Co-author]
- "Modeling Investor Reaction to Tax Law Changes", *Business Research Yearbook Vol. I: Global Business Perspectives* (Spring 1994) pp. 27-31
- "The Economic Impact of a Tax Law Change", *Proceedings of the American Accounting Association's 29th Annual Western Regional Meeting* (Spring 1994) pp. 102-103 [Co-author]

- "The Effectiveness of Waivers in Limiting the Negligence Liability of Sports Providers", *Proceedings of the Western Decision Sciences Institute 23rd Annual Meeting* (Spring 1994) pp. 160-162
- "American Anti-Tax Shelter Jurisprudence: an Unwelcome Export to the British Commonwealth?", *The Journal of Interdisciplinary Studies*, Vol. 6 (Fall 1993) pp. 65-173
- "American Anti-Tax Shelter Jurisprudence: an Unwelcome Export to Canada?", *Proceedings of the Association for Canadian Studies in the United States Conference* (Nov. 1993) pp. 39-40 [Abstract]
- "Debunking Three Myths about Certified Tax Specialization", *California Tax Lawyer*, Vol. 3 No. 3 (Summer/Fall 1993) pp. 2-3
- "Three Easy Pieces: Learning the Basics of International Taxation", *Corporate Controller*, Vol. 5 No. 3 (January/February 1993) pp. 47-49
- "The Basics of International Taxation", *The Journal of European Business*, Vol. 4 No. 2 (November/December 1992) pp. 62-64
- "Economic Growth and Complexity of Tax Systems", *The Cal Poly Scholar*, Vol. 5 (Fall 1992) pp. 67-73
- "Multi-cultural Influences in Accounting Decision Making: A Bayesian Analysis of Auditors' Use of Base Rate Evidence", *Proceedings of the Fourth Asian-Pacific Conference on International Accounting* (Fall 1992) pp. 61-67 [Co-author]
- "Contractual Waivers for Minors in Sports-Related Activities", *Marquette Sports Law Journal*, Vol. 2 No. 2 (Spring 1992) pp. 151-73 [Co-author]
- "International Taxes and Business Strategy: Four Pillars of Wisdom", *Inland Empire Business Journal*, Vol. 4 No. 2 (February 1992) pp. 60-61
- "A Time Too Soon? Waivers for Minors Involving Sports-Related Activities", *Proceedings of the Pacific Southwest Business Law Association 1991 Annual Meeting* (January 1991) Section VI, pp. 1-12 [Co-author]
- "Canadian Tax Shelters: What Can Be Learned from U. S. Experience?", *Proceedings of the Second Annual Asian-Pacific Conference on International Accounting* (October 1990) pp. 254-257 [Co-author]
- "The R&D Credit Finally is Allowed for Software Development Costs", *California State Bar Tax Section Newsletter*, Vol. 15 No. 3 (Winter 1990)
- "How to Involve Learners in Lectures: the Case of Taxes", *Journal of the Center for Effective Teaching* (Winter 1990) pp. 3-4
- "Tax Complexity and Economic Growth: Lessons from the Pacific Rim", *Proceedings of the Asian-Pacific Conference on International Accounting* (October 1989), pp. 48-56 [Co-author]
- "A Federal Income Tax Refund Opportunity for High Technology Companies", *The Computer Lawyer* Vol. 6, No. 8 (August 1989), pp. 23-24

- "Some News Is Good News: A Tax Credit for Software", *International Computer Law Advisor* Vol. 3, No. 10 (July 1989), pp. 4-5
- "Software Companies and the Personal Holding Company Tax", *The Tax Advisor* (December 1987), pp. 903-909 [Co-author]
- "The Impact of the Tax Reform Act of 1986 on Software Companies", *International Computer Law Advisor* Vol. 1, No. 6 (March 1987), pp. 17-19
- "The Silver Lining of the New Tax Act: Software Companies Rescued From the Personal Holding Company Tax", *The Journal of Software Protection* Vol. V No. 7 (December 1986), pp. 17-20
- "S. B. 654's Permanent Moratorium on R&D Allocation to Foreign Source Income", *Tax Notes* (November 7, 1983), p. 465
- "At 16%, It Pays to Underpay", *Los Angeles County Bar Tax Committee* Vol. 6 (1981), p. 2

SCHOLARLY SYMPOSIA PAPER PRESENTATIONS

- "Visual Images in Finnish Corporate Annual Reports: An Excursion into Anime and Art", European Institute for Advanced Studies in Management (EIASM), *5TH Workshop on Visualising, Measuring & Managing Intangibles and Intellectual Capital* (October 2009) [Presented by Co-Author]; accepted but not presented due to lack of funding at the *British Accounting Association Annual Conference* (May 2009)
- "Accounting Education Change Assessment", *British Accounting Association Annual Conference* (May 2004) [Presented by co-author]
- "Prospects for Sino-US High Tech Trade under the New Regime", *American Accounting Association 38th Annual Western Regional Meeting* (April 2003) [Co-Author]
- "Cognitive Modeling: Implications for Introductory Accounting Course Design", *American Accounting Association Northeast Regional Meeting* (April 2003) [Co-Author]
- "Enhancing Teaching in Introductory Accounting Courses: The Interaction of Gender and Problem Solving Styles", *American Accounting Association Southeast Regional Meeting* (March 2003) [Co-Author]
- "Problem Solving Styles, Gender, and Choice of Major in Introductory Accounting Courses", *American Accounting Association's 37th Annual Western Regional Meeting* (April 2002) [Co-author]
- "Market Reaction to Changes in Tax Legislation: The Case of MLPs", *Eastern Finance Association 31st Annual Meeting* (April 1995) [Presented by co-author]
- "Modeling Investor Reaction to Tax Law Changes", *International Academy of Business Disciplines Annual Meeting* (Spring 1994) [Presented by colleague]
- "Pernicious Permission Slips: the Implications of Exculpation Clauses" *American Business Law Association Annual Meeting* (1991) [Co-author]

"The Americanization of International Tax Law: A Canadian Example", *Academy of International Business Symposium* (1990) [Co-author]

OTHER BOOKS AND ARTICLES

"Lying with Figures: Proposed Limits on Public Disclosure of non-GAAP Financial Performance Measures", *NZLawyer* (August 2012), p. 6 [Co-author]

"An Estate Tax Time Bomb?", (February 2012) *National Association of Certified Valuators and Analysts Ambassador's Quick Read* available at http://www.quickreadonline.com/20120209_estate trusts.htm

"Four More Years? Unified Tax Credit Recapture After 2012" (November 2011), *The HotchPot*, available at <http://thehotchpot.wordpress.com/2011/11/09/guest-post-dr-john-e-karayan-j-d-phd-on-the-unified-tax-credit-recapture-after-2012/>

"Tax Implications of the Euro Conversion" *Journal of the International Center*, Vol. 11 (Fall 2003) pp. 23-25 [Co-author]

"Strategic Tax Planning by, and for, Managers" (March 2003) published at <http://www.SmartPros.com>

"A New Era in U. S. China Trade?" *Journal of the International Center*, Vol. 10 (Fall 2002) pp. 33-39 [Co-author]

"Culture and Preferred Learning Styles: Implications for Higher Education in a Global Environment", *Journal of the International Center*, Vol. 8 (Fall 2000), pp 10-12 [Co-author]

"Teaching and Learning: The Impact of a Diversity of Cognitive Styles and Values", *Proceedings of the Sixth Annual CSU Symposium on University Teaching* (February 2000), p. 9 [Co-author]

"German and American Students' Differing Perceptions of Government Regulation", *Journal of the International Center*, Vol. 7 (Fall 1999) pp. 24-27 [Co-author]

"Limited Liability Companies: Having Your Cake and Eating it Too?", *The Business Press* (January 1996) p. 35

Contributing Editor (Corporate Reorganizations and Liquidations), *1997 Prentice Hall Federal Tax Course* [New Jersey: Prentice Hall] (1996)

Contributing Editor (Corporate Reorganizations and Liquidations), *1996 Prentice Hall Federal Tax Course* [New Jersey: Prentice Hall] (1995)

OTHER ACADEMIC PRESENTATIONS

"Distinguishing Yeshiva to Obtain Collective Bargaining Rights: A Case Study", *AAUP 2011 Annual Conference on the State of Higher Education* (June 2011) [Presented by co-author]

"Keeping the Machine Running: The Business and Economics of Higher Education", *Life in the Academy*, Claremont Graduate University (Winter 2010) [Panelist]

- “Fear of Fair Values”, *Decision Sciences Institute 40th Annual Conference* (November 2009) [Panelist]
(accepted but not presented due to lack of funding)
- “Advising in Higher Education”, *University of Southern California Rossier School of Education Graduate Seminar on Advising* (September 2009) [Panelist]
- “Enhancing Assessment Environments Through Learning Styles Awareness”, *American Association of Collegiate School of Business International Assessment Conference Table Topic Session* (December 2008)
- “Writing Textbooks: a Primer for Teaching Faculty”, *Faculty Center for Professional Development Workshop* (April 2007)
- “Moving Your Career Forward”, *Cal Poly Pomona Office of Development and Training Workshop* (March 2007)
- ”Using the Cognitive Styles of Students to Build More Effective Teams ”, Best Practices Session, *Ninth Annual Colloquium on Change in Accounting Education* (October, 2005)
- ”Teaching Students How to Find and Use Their Own Cognitive Styles to Help Build More Effective Teams ”, Effective Learning Strategies Forum, *American Accounting Association 2005 Annual Meeting* (August 2005)
- “Trends in Taxation: Implications of *Technical Advice Memorandum 200512020*” *Golden Gate University School of Taxation* (March 2005)
- “Enhancing Educational Environments through Learning Styles Awareness: A Model for Course Design and Student Assessment” *Faculty Center for Professional Development Workshop* (Jan 2004)
- "Using Team Competitions to Teach Taxation", *USC Accounting Forum 2003* (March 2003)
- “Enhancing Educational Environments through Cognitive Style Awareness”, *Los Angeles Area Community College Accounting Articulation Conference* [hosted by Glendale College and the Two-Year Section of the American Accounting Association] (April 2002)
- “The Accounting Profession in the New Millennium: Can Educators Meet the Challenge?”, *American Accounting Association 36th Western Regional Meeting* (May 2000) [Panelist]
- “The Role of Accounting in Developing and Stabilizing Emerging Markets”, *American Accounting Association International Section’s Mid Year Conference* (January 2000) [Panelist]
- "Diversity of Cognitive Styles and Values: Implications for Tax Education", *Southern California Accounting Research Forum* (Fall 1999) [Co-author]
- “How to Energize Your Classroom Learning Process with Collaborative Learning Techniques”, *Colloquium for Change in Accounting Education* (November 1999) [Co-author]
- “The Impact of Cultural Diversity on International Accounting Education”, *Southern California Accounting Research Forum* (Spring 1999) [Co-author]

- “Chinese and Western Partners: Accounting Information and Different Perceptions of Purpose”, *Southern California Accounting Research Forum* (Fall 1998) [Co-author]
- “Change in Accounting Education”, *Colloquium for Change in Accounting Education* (Fall 1998) [Panelist]
- “The Role of Accounting in Emerging Markets”, *American Accounting Association's 34th Annual Western Regional Conference* (Spring 1999) [Panelist]
- "Effecting Major Curriculum Changes on a Shoestring: Lessons from the Trenches", *Colloquium for Change in Accounting Education* (Fall 1997) [Panelist]
- "The California Experience with Accounting Educational Change", *American Accounting Association Annual Western Regional Meeting* (Spring 1996) [Panelist]
- "Negotiating Transfer Pricing Controversies with Tax Authorities", *Institute of International and Regional Studies International Forum* (February 1996)
- "Optimal Portfolio Strategies", *Academy of Business Administration 1995 International Conference* (June 1995) [Presented for author]
- "Integrating Research into the Classroom: The Special Case of Taxation", *2nd Annual CSU Regional Symposium on University Teaching* (Winter 1994)
- "Optimal Approaches to Integrating Communications Skills into the Business Core", *CSU Institute for Teaching and Learning 1993 National Conference* (October 1993) [Panelist]
- "Restructuring the First Accounting Course: Writing in Accounting for Decision Making", *California Community College Colloquium* (Fall 1992) [Panelist]

ACADEMIC WORKSHOPS

- “Gender, Listening, & Learning: Enhancing Educational Environments through Cognitive Styles Awareness”, *Woodbury Business Research Colloquium* (November, 2011)
- “Strategic Tax Planning for Entrepreneurs”, *Woodbury Business Research Colloquium* (March, 2011)
- "Outsourcing of Critical Thinking by Corporate Boards: New Developments in International Law", *Woodbury Business Research Colloquium* (November, 2010)
- “Opportunities from Accounting Studies”, *California Academy of Liberal Studies Early College High School (Los Angeles Unified School District Charter School) Career Day 2010* (Spring 2010)
- “The Roles of Field Work”, *Woodbury University Faculty Development Workshop* (October 2010) [Panelist]
- “Reinvigorating General Education Revision”, *Woodbury University 2010 Annual Faculty Development Day Workshop Plenary Session* (August 2010) [Panelist]

“Program Student Learning Outcomes: Social Responsibility”, *Woodbury University 2010 Annual Faculty Development Workshop* (August 2010) [Co-Facilitator]

“This Bud’s for You: A Simple Way to Find and Use Cognitive Styles”, *Woodbury University 2009 Annual Faculty Development Day Workshop* (August 2009) [materials posted at [http://faculty.woodbury.edu/karayanj/Faculty Development Workshop 2009/](http://faculty.woodbury.edu/karayanj/Faculty%20Development%20Workshop%202009/)]

Discussion Leader “Full Professor — Now What?”, *Woodbury University 2009 Annual Faculty Development Workshop* (August 2009)

“Enhancing Quality at Woodbury University’s School of Business” , *Woodbury School of Business Fall Faculty Workshop* (August 2008) [materials posted at <http://faculty.woodbury.edu/karayanj/Workshop%20Fall%202008/>]

“Student Learning Outcomes: Strategies for Assessment – Syllabi”, *Woodbury School of Business Summer Faculty Workshop* (July 2008) [materials posted at <http://faculty.woodbury.edu/karayanj/Workshop%20Summer%202008/>]

OTHER ITEMS

“Einstein was Right: “The Hardest Thing in the World to Understand is the Income Tax” (August 2010) available at <http://blog.cpaexcel.com/page/32/> (August 2010)

“Foreword” in Shultz, Robert. *Information Technology and the Ethics of Globalization: Transnational Issues and Implications*. (IGI-Global Press, Nov. 2009)

Review of Brownlee, Federal Taxation in America: A Short History , *Journal of the American Taxation Association* Vol. 28, # 2 (Fall 2006) pp. 108-09

Review of Miller, Teaching College Algebra: Reversing the Effects of Social Promotion, *Education Review* (July 2006) available at <http://edrev.asu.edu/brief/july06.html>

Review of Ruben, Pursuing Excellence in Higher Education: Eight Fundamental Challenges. *Education Review* (March 2005) available at <http://edrev.asu.edu/reviews/rev363.htm>

Review of Karlin, Tax Research, *Issues in Accounting Education*, Vol. 18, # 2 (2003): pp 225-26

“The Effect of China’s WTO Accession on Trends in U. S. Microcomputer Product Exports to China”, *University of California, Riverside Working Paper Series # 02-05* (January 2002) available in abstract at <http://www.agsm.ucr.edu/research/wp2002.html> [Co-author]

“Problem Solving Styles, Gender, and Choice of Major in Introductory Accounting Courses: Measurement and Implications”, *University of California, Riverside Working Paper Series # 02-03* (March 2002) available in abstract at <http://www.agsm.ucr.edu/research/wp2002.html> [Co-author]

Course Reader: *Advanced Introductory Financial Accounting* (University of California, Riverside: Riverside, 2002)

Course Reader: *Introductory Financial Accounting* (University of California, Riverside: Riverside, 2001)

Karayan, *Tax Planning across Borders* (2001), formerly available at <http://www.csupomona.edu/~jekarayan/TPAB>

Course Reader: *Managerial/Cost Accounting* (University of California, Riverside: Riverside, 2001)

Review of Paul R. McDaniel, M. J. McMahon, Jr., and D. L. Simmons, Federal Income Taxation of Corporations, *Journal of the American Taxation Association* (Spring 2001) pp. 102-103

“Do Women Listen Differently? Studying Students’ Learning Styles to Improve Teaching”, *MBA Newsletter* (April 26, 2001) [Co-author]

“Enhancing Teaching through Cognitive Styles Awareness”, *Communicator* (Winter 2001) pp. 1-3 [Co-author]

“Improving Teaching by Understanding Cognitive Styles, *Polycentric* (February 19, 2001) [Co-author]

Review of David F. Windish, Real Estate Taxation (2nd Edition), *Issues in Accounting Education Vol. 15, No. 1* (February 2000) pp. 174-75

Cases and Materials on Tax Research and Communication
[Los Angeles: University of Southern California] 1995 (Co-author)

Review of Rice, Introduction to Taxation, *Issues in Accounting Education*, Vol. 10 No. 2 (Fall 1995) pp. 448-49

Review of Bloom *et al.*, The Schism in Accounting, *Mid-Atlantic Journal of Business*, Vol. 31 No. 1 (March 1995) pp. 112-113 [Reprinted in Vol. 31 No. 2 (June 1995) pp. 209-210]

Review of Sethi, Multinational Corporations and the Impact of Public Advocacy on Corporate Strategy, *The Mid-Atlantic Journal of Business*, Vol. 30 No. 4 (December 1994)

Review of Goldstein, Asset Protection Secrets, *The Mid-Atlantic Journal of Business* Vol. 30 No. 1 (March 1994) pp. 139-40

Review of Pogue, State Taxation of Business, *The Accounting Review*, Vol. 68 No. 4 (October 1993) pp. 965-966

Review of Cairncross, Costing the Earth, *The Mid-Atlantic Journal of Business* (Fall 1993), pp. 355-356

Review of Scholes & Wolfson, Taxes and Business Strategy, *The Journal of International Business Studies*, Vol. 24 No. 3 (Third Quarter, 1993), pp. 602-604

Book Review: Graham Bannock, Taxation in the European Community: The Small Business Perspective, *The International Journal of Accounting* Vol. 27, No. 4 (1993), pp. 1-3

"Leveraging the Employment Relationship", Review of Woods, Tax Strategies in Hiring, Retaining, and Terminating Employees, *Corporate Taxation* (July/August 1992)

Book Review: Sherr et al., International Joint Ventures, *The Mid-Atlantic Journal of Business*, Vol. 28 No. 2 (June 1992) pp. 170-72

"Leveraging Charitable Pursuits through Advocacy: Lawful Lobbying to Affect Public Policy by Exempt Organizations", Review of Hopkins, Charity, Advocacy, and the Law, *The Journal of Taxation of Exempt Organizations*, Vol. 4 No. 2 (Summer 1992) pp. 47-49

"The Sword and the Shield", Review of Bachman, Nonprofit Litigation, *The Journal of Taxation of Exempt Organizations*, Vol. 4 No. 1 (Spring 1992), pp. 51-53

"Integrating Tax Strategies with Corporate and Securities Laws: the Special Case of Close Corporations", Review of Painter, Painter on Close Corporations, *Corporate Taxation*, Vol. 5, No. 1 (May/June 1992), pp. 51-52

"Estate Planning in a Global Economy", Review of Kozusko & Schoenblum (Eds.) International Estate Planning, Principles and Strategies *The Journal of Taxation of Estates & Trusts*, Vol. 4 No. 3 (Spring 1992), pp. 54

"Enhancing Creditors' Rights through Strategic Planning", Review of Lopucki, Strategies for Creditors in Bankruptcy Proceedings, *The Journal of Taxation of Exempt Organizations* (Spring 1992), pp. 2-3

"Multi-state Handbook -- A Time Saver and Maybe a Life-Saver", Review of Kirschten, Nonprofit Incorporation Forms Handbook, *The Journal of Taxation of Exempt Organizations* Vol. 3, No. 4 (Winter 1992), pp. 50-52

"Rely on ABA's Sales and Use Tax Deskbook for Quick, In-Depth Research", Review of American Bar Association Tax Section's, Sales and Use Tax Desk Book (1990-91 Edition), *Corporate Taxation* Vol. 4, No. 5 (January/February 1992), pp. 58-61

"The ABA's Sales Tax Desk Book Provides Quick Answers", Review of ABA's Sales and Use Tax Deskbook, *The Journal of New York Taxation* Vol. 2, No. 2 (Winter 1992), pp. 49-51

Book Review: Gross, Warshauer, & Larkin Financial and Accounting Guide for Not-For-Profit Organizations (Fourth Edition), *The Mid-Atlantic Journal of Business* Vol. 27, No. 3 (December, 1991), pp. 263-265

1991 California State and Local Tax Guide [Tampa: Totaltape Publishing] (1992) [Audiotape]

"The Many Facets of Corporate Restructuring Explained in a Jewel of a New Book", Review of Bartlett, Corporate Restructurings, Reorganizations, and Buyouts, *Corporate Taxation* Vol. 4, No. 4 (Nov./Dec. 1991), pp. 62-64

"Closing the Tax Technology Gap", *West's Federal Taxation* (Spring 1991)

Book Review: Causey & McNair, The Tax Practitioner, *Journal of the American Taxation Association* Vol. 13, No. 1 (Spring 1991), pp. 112-113

"Children's' Rights and Exculpatory Clauses: A Public Policy Analysis", *Bureau of Business and Economic Research Working Paper #91-1* [Co-author] (1991)

Book Review: Mills, Rebirth of the Corporation & Boyett & Conn, Workplace 2000[:] The Revolution Reshaping American Business, *Business Forum* (Winter 1991) pp. 30-31

"Tax Complexity and Economic Growth", *Bureau of Business and Economic Research Working Paper #90-01* (1990)

"The Americanization of Canadian Tax Jurisprudence", *Bureau of Business and Economic Research Working Paper #89-8* (1989) [Co-author]

Book Review: Karlinsky, Complete Guide to the Alternate Minimum Tax, *Issues in Accounting Education* (Fall 1989) pp. 479-480

"The Rise and Fall of an Economic Theory: The Nihilist's Attack on Modigliani & Miller's Theory", *Bureau of Business and Economic Research Working Paper #89-1* (1989)

Book Review: Thomas & Weinstein, Computer-Assisted Legal and Tax Research, *Journal of the American Taxation Association* Vol. 10, No. 1 (Fall 1988) pp. 110-111

PROFESSIONAL SEMINARS TAUGHT

"Crises-Driven Reform of U. S. Financial Institutions", *Anhui Financial Leadership Delegation* (November 2011)

"Key Tax issues in Current Compensation: Reasonable Compensation, *et al.*", *Florida Institute of CPAs/Florida Atlantic University Conference on the Tax Aspects of Closely-Held Businesses* (June 2004)

"Financial Planning After the '97 Act", *Los Angeles Society of Financial Analysts* (March 1998)

"MLPs, LLCs, and LLPs: Choosing the Best Legal Forms for Doing Business", *Los Angeles Society of Financial Analysts* (February 1998)

"Choice of Entity for the Closely Held Family and Professional Business", *Beverly Hills Bar Association* (January 1996) [Panelist]

"Operating Limited Liability Companies in California", *California Continuing Education of the Bar Seminar: Forming and Operating California Limited Liability Companies* (Fall 1995) [Panelist]

"The Economic Impact of Government Regulation: Tax Policy in an Emerging Market Economy", *Advanced American Accounting Practices Program* [People's Republic of China] (Spring 1993)

"New Developments in California Taxation", *Professional Accounting Education Seminar* (January 1993)

"Tax and Business Planning for the High Technology Enterprise", *UCLA Business & Management Seminar* (1985)

"Taxation of International Software Operations", (co-chair and keynote speaker) *World Trade Institute* (1984)

"Consolidated Tax Returns", *Kenneth Leventhal National Tax Seminar* (1982)

"Tax Shelters and Accounting Methods", *UCLA Extension* (1980)

PROFESSIONAL PRESENTATIONS

"Business Education in the U. S." *Anhui Province Education Group* (January 2010)

"Fear of Fair Market Values: Mark to Market", *Association of Chartered Accountants in the United States/BDO Seidman Continuing Education Seminar* (June 2009) [Panelist]

"Five Big Things for Family Businesses to do Now About Taxes", *Woodbury Family Business and Entrepreneur Series* (June 2009) [materials posted at http://faculty.woodbury.edu/karayanj/Family_Business/Tax_June_11/]

"Terrorism & Los Angeles", *Jonathan Club Breakfasters 76th Year* (January 2009)

"Business Beware: Common Tax Nooses", *Protecting Your Business from Lawsuits Session, Valley Industry & Commerce Association 2007 Business Forecast Commerce Conference* (November 2007)

"New Tax Rules to Act on this Year, and Plan for the Next", *CNN Local Edition Comcast* (December 19, 2005)

"Trends in Taxation: the Bush Legacy?", *U.C. San Diego Career Network* (November, 2003)

"Tax Benefits & Higher Education", *Northwest Los Angeles Rotary Club* (February 2003)

"Strategic Tax Planning for Middle Market Enterprises", *Southern California Bank Management Seminar* (1993)

"Business Planning for Emerging Orange County Companies", *Southern California Bank Management Seminar* (1993)

"Dealing with an Uncertain Environment with Tax Planning", *Southern California Bank Management Seminar* (1993)

"The Economic Impact of Governmental Regulation: Lessons for Closely Held Corporations", *Southern California Bank Management Seminar* (1993)

"FASB 96 as a Case for Abortion? Recent Developments in Accounting for Income Taxes", *California Society of Certified Public Accountants, East San Gabriel Valley Business Discussion Group* (1990)

"New Developments in California Tax Research", *California CPA Foundation 1985 Tax Conference* (San Francisco) and (Los Angeles)

"Tax Nooses for High Tech Companies: Corporate Penalty Taxes", *UCLA Business and Management Seminar* (1985)

"The Support Obligations of Middle Managers: Leveraging Corporate Personnel Policy with Tax Benefits", *Informatics General Corporation Management Training Seminar* (1984)

"*Furniss v. Dawson*: The Greening of U.K. Tax Law" Clifford-Turner [now Clifford Chance] (1984)

"U.S. Taxation of International High Technology Companies", [now Clifford Chance] (1984)

"Taxation of International Software Operations and the Bottom Line", *World Trade Institute* (1984)

"The Good, the Bad, and the Ugly: New Developments in Software Taxation", *Tax Executives Institute* (1984)

"Strategic Tax Management", *Informatics General Corporation Annual F&A Managers Retreat* (1983)

"Yes, Virginia, There Really is a Santa Claus: The Economic Recovery Tax Act of 1981 and Closely Held Corporations", *California Society of CPAs, Business Discussion Groups* (1982)

"Up, Up, and Away: New Targeted State Credits", *Xerox Corporation/Commuter Computer* (1981)

"Putting Dollars Where Our Lungs Are: The California Ride Sharing Credit", *Peat Marwick/Commuter Computer* (1981)

"California Local Taxation: The Los Angeles Gross Receipts Tax Rears Its Ugly Head", *California Society of CPA's Discussion Groups* (1981)

"Like Kind Installment Sales under the Installment Sales Revision Act of 1980", *California Society of CPA's Discussion Groups* (1981)

SELECTED SCHOLARLY SERVICE

Council Member, American Accounting Association (1998-2000)

President, American Accounting Association Western Regional Conference: *E-Commerce* (1999)

Program Co-Chair, *Colloquium for Change in Accounting Education* (1997, 1998, & 1999)

Program Chair, American Accounting Association Western Regional Conference (1997)

Member, PhD Dissertation Committees: Monash University (1998); Touro University (2005-07)

Member, EDD Dissertation Committee: Pepperdine University (2012)

SELECTED EDITORIAL SERVICE

Member, Editorial Board, American Taxation Association *Journal of Legal Tax Research* (2006-

Member, Editorial Review Board, *Healthcare & Nonprofit Organizations* section of *Public Budgeting, Accounting & Financial Management* (2011-

Member, Editorial Review Board, *Research in Healthcare Financial Management* (2000-2009)

Reviewer, *Journal of Electronic Commerce Research* (2008 -) <http://www.csulb.edu/journals/ject/>

Former Editor in Chief, *The Journal of Interdisciplinary Studies* (1993-2006)

Former Associate Editor, *The Mid Atlantic Journal of Business*

Former Member, Editorial Review Board, *Journal of Business and Management*

Former Member, Board of Advisors, *Corporate Taxation*

WOODBURY UNIVERSITY ACTIVITIES

Department of Accounting:

Chair, Dept. of Accounting (2007-2011)

Increased number of accounting majors to over 75 full time students from under 40, mostly part time, students by building relationships with community college & high school counselors, as well as leveraging relationships with community college professors and accounting professionals

While assuring that students were able to graduate on a timely basis, increased average class sizes to 15-25 from 5-10, while reducing number of sections offered by over 50%, which **greatly increased the Program's financial contribution to the University.**

Implemented scheduling and curriculum changes -- as well as designed and taught over 25 directed study courses -- to enable students in phasing out programs to graduate on time, which **enhanced graduation rates and reduced time to graduate** for both "home grown" and "community college transfer" students

Developed and maintained Departmental Web site, with separate site for each course in the curriculum, including model syllabi, 2 year scheduling plan, 2 year textbook plan, and semester by semester road map to timely graduation which integrated prerequisites.

Increased number of national and local accounting scholarships awarded to Woodbury accounting majors by leveraging relationships with accounting professionals as well as by mentoring students

Updated curriculum & pedagogy to **implement AECC recommendations** and reflect changes in profession and CPA exam.

Right-sized, right-sourced, and upgraded Accounting Program to **AACSB** standards:

Pursuant to School's journey towards AACSB accreditation, raised to over 70% from less than 20% the number of student credit hours taught by AACSB Academically Qualified faculty.

Updated department's mission, developed Program Student Learning Outcomes for each course,

mapped students' PLSO progression (i.e., introduced, developed, & mastered) to curriculum, articulated universal grading criteria/rubrics, created model syllabi for each course, developed assessment program for student deliverables, and used assessments as feedback to enhance Program.

Implemented new BBA in Accounting Program while phasing out old accounting major and minor.

Phased out two separate "intensive" formats accounting degree programs while assuring that students were able to graduate on a timely basis. One program consisted of 7 week courses counting as full semester courses, taught only on weekends. The other program also consisted only of 7 week courses counting as full semester courses, but was only offered week nights.

Member, Glendale Community College Accounting Department Advisory Board (2008-

Department of CIS/IT:

Chair, Dept. of CIS/IT (2008-2011)

Assigned responsibility for position but without standard additional compensation

Phased out CSI/IT major and minor, while assuring students' ability to timely graduate

Implemented scheduling and curriculum changes -- as well as recruited qualified faculty to teach a host of nominally-compensated directed study courses -- to enable students to take necessary classes even though regularly scheduled courses could not be offered, and also to graduate on a timely basis

School of Business:

Chair, School of Business *Accounting Faculty Search Committee* (Fall 2009 – Summer 2010)

"Chair", School of Business *Undergraduate Finance* area (Fall 2007-Summer 2011)

"Chair", School of Business *Undergraduate Economics* area (Fall 2007-Spring 2008)

Chair, School of Business *Assurance of Learning Committee* (Fall 2008- Spring 2009)

Chair, School of Business *Assessment Committee* (Fall 2007-Spring 2008)

Faculty Advisor, School of Business *Society of Accounting and Business* (Fall 2007-Summer 2010)

Presentation entitled "An Accountant: a Photo History" (September 25, 2007)

Faculty "Co-"Advisor, School of Business *Delta Mu Delta Honor Society* (Fall 2007-Summer 2010)

Identified Candidates, Organized Annual Induction Ceremony, Prepared Annual Reports

Presentation entitled “Taking the Next Step Now: Entering the Accounting Profession”,
Woodbury University Accounting Society (October 2012)

Member, School of Business Undergraduate Assessment Committee (Fall 2012-)

Member, School of Business Undergraduate Curriculum Committee (Fall 2012-)

Presentation entitled “Effective Interviewing for Accounting Jobs”,
Woodbury University Accounting Society (April 2012)

Member, School of Business *BBA Curriculum Committee* (Fall 2010-Spring 2011)

Sponsor, California Society of CPAs Statewide Technology Committee Meeting (January 2009)

Member, School of Business *Common [MBA] Professional Component Review Committee*
(Fall 2007-Spring 2008)

Member, School of Business *ACBSP Renewal Committee* (Fall 2007- Spring 2008)

Moderator, *Corporate Governance and Stock Market Response*, Center for Corporate Reporting and
Governance 7th Annual SEC Financial Reporting Conference (Fall 2008)

University:

Guest Speaker on Tax Policy , POHI 3702 *Election 2012* October 4 & October 9 (2012)

Guest Speaker, “Helpful Advice to Frosh: A Photo History”, PPDV 100 *Transition to Woodbury*
(Sec. F9) (2012)

Member, *Interdisciplinary Studies Major Thesis Committee* [Damien Houston] (Fall 2012-)

Faculty Mentor, *Academic Success 101 Workshop* (for probationary students) (Fall 2012)

Co-Advisor, *Woodbury’s Armenian Students’ Association* (Fall 2012-)
Advisor, *Woodbury’s Armenian Students’ Association* (Fall 2011- Summer 2012)

Chair, Woodbury University Faculty Association *Academic Policy Committee* (Fall 2012-)

Representative, Woodbury University Faculty Association *Faculty Personnel Committee*
(Spring 2008-Spring 2012)

Advisor on Taxation of Faculty Development Awards to Woodbury University Faculty Association
Faculty Development Committee (Spring 2012)

Member, Woodbury University Faculty Association *Ad Hoc Faculty Elections Committee* (Fall 2011-

Member, Presidential Advisory *Technology Steering Committee* (Spring 2008-Summer 2011)

Member, Woodbury University Faculty Association *Scheduling Task Force* (Fall 2010-Spring 2011)

Convener, Woodbury University Faculty Association *Constitutional Review Committee* (Fall 2010)

Member, Woodbury Univ. *125th Anniversary Celebration Steering Committee* (Fall 2008-Fall 2009)

Member, WASC Reaccreditation *Educational Effectiveness Review Task Force* (Fall 2007-Sp 2008)

Panellist, *The Association of International Accountants Consultation Programme* (2011-

“Why Accounting, Why Woodbury”, presentation to Woodbury Admissions Team (July 2011)

Member, Woodbury University *St Andrews Prize for the Environment 2011 Grant Proposal Team* (Fall 2010)

Member, Woodbury University *Association of American Colleges and Universities Shared Futures General Education for a Global Century Grant Proposal Team* (Fall 2010) available at <http://www.aacu.org/SharedFutures/Files/AACU%20grant%20final.pdf>

Consultant, *MCD Hollywood Incubator for the Creative Industries Grant Proposal* (Spring 2010)

Member, *Capstone Project Committee* for ITS major Sophia Koulakis (Fall 2007-Fall 2008)

Member, Institute of Transdisciplinary Studies *Faculty Search Committee – Politics* (Fall 2008 – Spring 2009)

Woodbury University Advancement Division:

Member, 125th Anniversary Celebration Steering Committee (Fall 2008-Fall 2009)

Presentation entitled “Woodbury: the Next Generation” for the *Advancement Division Valley Hunt Event* (October 2007)

Presentation entitled “Accounting at Woodbury: Now and the Future” for the *President’s Executive Council* luncheon (September 2007)

Member, Woodbury University *Lighthouse Society* (Fall 2007-

Woodbury University Marketing Division:

Member, Glendale Community College Accounting Department Advisory Board (2008-

Member, *LA Business Journal Advisory Committee for 2011 Top CFOs Report* (Spring 2011)

Member, *LA Business Journal Advisory Committee for 2010 Top CFOs Report* (Summer 2010)

Participant, Woodbury Admissions Video Project (Winter 2010)

Member, *LA Business Journal Advisory Committee for 2009 Top CFOs Report* (Fall 2009)

Panelist, *Valley Industry and Commerce Association California Budget Reform Summit* (March 2009)

“Why Accounting, Why Woodbury”, *Burbank High School Institute of Finance* (Spring 2008)

Member, *LA Business Journal Advisory Committee for 2008 Top CFOs Report* (Spring 2008)